

# Scope of Work Considerations

**Delivery Format:** LIVE Webinar

**Course Structure:** 90 Minutes

**Target Audience:** Experienced individual contributors and Managers in Canadian public sector procurement

**Price:** \$3,750 for up to 25 participants – For pricing on a fully customized webinar, [contact us](#).

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## Content

As a procurement professional, you know that drafting a thorough and precise Scope of Work is critical to realizing best value from the competitive process. So why do we continue to see cost overruns, damaged relationships and litigation resulting from poor scope definition even on major high-profile projects? The problem can usually be traced back to failure to devote sufficient time and resources to honing staff skills for what is arguably the most important aspect of procurement planning.

Drafting an effective scope statement is both an art and a science, and some new insights while exploring a structured approach can really help you get your Scope of Work nailed down before releasing your solicitation to the market.

## Learning Objectives

- Recognize the effects a poorly defined scope statement can have on contract outcomes.
- Review the components and practice drafting an effective contract scope statement.
- Discuss how to ensure compliance with trade agreements.
- Discover tools to build into your contract that will help you keep the scope in check throughout the life of your project.

## Additional benefits

- Complementary 1-1 short meeting between your project sponsor and our subject matter expert after the engagement ends to discuss any questions.
- Complimentary 1-1 meeting opportunity to share your unique story as a thought leader with the world
- We plant a tree on your behalf for each purchase made counted via checkout
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## About

Since 1980, The Procurement School has been helping Canadian public sector organizations realize maximum value through their procurement and contracting activities.

Incorporating the latest developments in adult education and curriculum design, our online and blended learning options capture the latest legal, practical, and business developments to empower procurement professionals to improve contract outcomes.

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Procurement School Community – a place for procurement professionals to gather, engage, and learn.

## Contact Us

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## Procurement School

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