

Procurement Essentials for Executives

Delivery Format: LIVE Webinar

Course Structure: 90 Minutes

Target Audience: Managers, Directors, and Executives in Canadian public sector procurement

Price: \$4,750 for up to 25 participants – For pricing on a fully customized webinar, [contact us.](#)

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Content

Executives and Elected Officials provide oversight to ensure that procurement processes are conducted fairly, legally and within corporate policy. This 90-minute interactive webinar provides a high-level overview of the foundational laws behind competitive contracting, identifies key risk areas in the procurement process and outlines the critical role that executives play in ensuring that their organization receives maximum value from procurement activities. Participants will identify the high-risk procurement activities in their own organization and discover strategies to mitigate those risks.

Learning Objectives

- Identify high-risk areas in the procurement process.
- Discover tips to avoid supplier challenges and claims of unfairness.
- Consider how to avoid allegations of preference, bias and conflict of interest.
- Outline strategies to avoid personal and corporate liability.
- Highlight the appropriate role for executives during the procurement process.

Additional benefits

- Complementary 1-1 short meeting between your project sponsor and our subject matter expert after the engagement ends to discuss any questions.
- Complimentary 1-1 meeting opportunity to share your unique story as a thought leader with the world
- We plant a tree on your behalf for each purchase made counted via checkout
- 10% complimentary price off on purchase of our Procurement eBook
- Online 'Free Community' access that allows free interaction with members of our community



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About

Since 1980, The Procurement School has been helping Canadian public sector organizations realize maximum value through their procurement and contracting activities.

Incorporating the latest developments in adult education and curriculum design, our online and blended learning options capture the latest legal, practical, and business developments to empower procurement professionals to improve contract outcomes.

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Join

[Procurement School Community](#) – a place for procurement professionals to gather, engage, and learn.

Contact Us

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Procurement School

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